

IPL Company Profile

What makes IPL different

IPL has a rare combination of qualities that make us the provider of choice for demanding situations:

Business & technical – our key strength is that we operate comfortably in both business and technical domains. We deliver systems that are fit for purpose, address real business needs and fully meet client expectations.

Trust & reliability – clients entrust IPL with their most sensitive and critical systems knowing that we will not let them down. We are utterly focused on providing a great service; we never play politics, and always fulfil our commitments. Our record of successful delivery is exemplary.

Responsiveness & agility - IPL prides itself on being highly responsive, in many cases commencing a project within a few days. Contractually, we take a very pragmatic approach and, once engaged, we are highly flexible ensuring that unforeseen changes are quickly absorbed.

Excellence – IPL has a culture of excellence and quality. We employ, train and develop the most talented staff. We operate to the highest levels of business integrity and we're genuinely passionate about doing a good job for our clients. That's why we enjoy excellent retention rates.



Strategic advantage from information assets

IPL at a glance

IPL is an IT services company specialising in the delivery of intelligent business solutions to both private and public sector organisations. We help our clients to exploit corporate information to yield tangible business benefits. Bridging the gap between business and technology, IPL applies world-class consultancy and unrivalled engineering skills to deliver innovative and dependable ICT solutions that address real business needs.

Information & the enterprise

Information is the lifeblood of every enterprise and its processing and dissemination is truly vital to the successful business. But many organisations fail to make the most of these assets. IPL helps you to take control of your data, bringing consistency and quality, turning data into value. In short, we give you clarity, certainty and dependability.

Services

IPL provides end-to-end support for transformational activity. Wherever business change meets technology, IPL can help.

Our Business Consulting practice offers a range of services such as Business Analysis and Process Modelling. We also specialise in Information Management, which focuses on data lineage, governance and quality issues. Through these services we take the time to understand your business and the information needed to run it effectively. This allows all downstream activities to build upon a firm foundation based on a clear information management strategy.



IPL's Technical Consulting practice translates business needs into technical architectures and detailed specifications either as a client-side activity or as a prelude to an IPL-led solution delivery. Whether integrated from selected partner products or crafted from the ground up, the solution is built using the most suitable and modern software technologies in order to provide an outstanding user experience.

IPL has outstanding system integration expertise. We are thoroughly adept at integrating COTS products with bespoke components in a heterogeneous vendor environment to deliver cost-effective solutions. Like our consultancy services, development processes are inclusive and client-centric, ensuring that you get what you want, and that there are no unpleasant surprises along the way.

Delivery is a key focus for IPL – we always deliver dependable solutions and never walk away from our commitments or renege on our promises. But delivery is not just about development and deployment. It's about IPL staying involved through the

life of a system to ensure that it goes on meeting the needs of the business and adapting to the inevitable changes that all enterprises experience. We offer flexible post-delivery support and hosting services appropriate for the application and your business.

All of our services are provided in a spirit of partnership and with a level of honesty which most clients find refreshing.

Customers

IPL operates across a number of sectors including Government, Aerospace & Defence, Emergency Services, Banking and Finance, Telecoms, Broadcast & Media, Industry, and Health & Medical. These are just some of our customers:

- Alcatel-Lucent
- Amey
- Atkins
- Audit Commission
- BP
- EADS
- Flight Refuelling
- GE Aviation
- Highways Agency
- Housing Ombudsman
- Imperial Tobacco Group
- Kent Police
- LGO
- Met Office
- Mouchel
- Nationwide
- Nokia Music
- NPIA
- O2
- Orange
- Tandberg TV
- Technology Strategy Board
- Thales
- Sony
- Wiltshire Police
- Vodafone

IPL – 30 years of consistency in software services

IPL is a remarkable phenomenon. 30 years is a long time in the software industry and IPL has evolved to meet the needs of this dynamic marketplace. Change is everywhere; suppliers, customers, economies, governments and above all, technology.

But what is “remarkable” is not that IPL is still here 30 years on but that it has been extraordinarily consistent throughout that time. We have consistently focused on delivering high quality software and services, we have always lived up to our promises, we have been thoroughly dependable pulling out all the stops to be available when needed, and we have been consistently stable, owner managed and profitable. There are very few companies of any size that could claim all this.

IPL today

The founders assisted the company’s management to complete a very successful MBO in April 2008. Today the company is set on a new trajectory, full of fresh ideas, crackling energy and a huge sense of optimism for the future.

Did you know?

- In FY2007/08, 80% of IPL’s business was derived from our existing client base;
- IPL software controls in real-time the pre-pay balances of over 5M subscribers to a UK mobile operator;
- IPL software controls safety critical aspects of in-flight refuelling systems in use by several national air forces;
- Following our client’s acquisition of another large financial institution, IPL helped migrate live customer account data with balances amounting to over £7.4bn;
- IPL developed a corporate data warehouse and MIS system for a global manufacturer with revenues in excess of £3.2bn. The system consolidates and analyses sales and manufacturing data from 130 countries and 31 manufacturing sites;
- IPL developed a real-time, replicated database system for a mobile operator that controls network access and call handling for over 10M subscribers;
- Prior to the government’s introduction of the innovative M42 “hard shoulder running” congestion reduction strategy, IPL specified the system that manages the opening/closing of the hard shoulder, and managed both its procurement and the changes to the existing motorway control system;
- IPL’s Environmental Management System is certificated to ISO14001.

“IPL is our strategic software partner. As we transition to become the UK systems business of EADS, IPL’s track record of delivering high quality, leading edge software will be vital to us.”

Mike Greenway – Commercial Director, EADS.

“Unlike most suppliers, they (IPL) do what they say they are going to do, they honour verbal agreements, and you feel that they are doing the best work they can do for you.”

Andy Barker – Head of IT, Kent Police.



Contact Information

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